

Your Leadership Style

COMMANDER Congratulations! You most likely tend to be a driven individual who enjoys competition, whether it is with yourself or others. You keep a fast pace and focus on results!

COACH Congratulations! You most likely tend to be an interactive individual who enjoys people, whether it is large or small groups. You are energetic and must have variety.

COUNSELOR Congratulations! You most likely tend to be a bit on the shy side and enjoy a supportive environment, whether it is at work or at home. You prefer a slower pace and put relationships first.

CONDUCTOR Congratulations! You most likely tend to be a focused individual who enjoys structure, whether it is at work or at home. You analyze before you decide in order to ensure that you will be correct and accurate.

*Leadership is a sacrifice—it is self-denial—it is love,
it is fearlessness, and it is humility, and it is in the perfectly disciplined will.
This is also the distinction between great and little people.
The harder you work, the harder it is to surrender.
The role of a leader is to enhance, transform,
coach, care, trust, and cheerlead.
The activities of the leader are to educate, sponsor,
coach, and counsel using appropriate timing,
tone, consequences, and skills.*

**Tom Peters and Nancy Austin
Passion for Excellence**


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