

Lorraine Bossé-Smith

**CLOSE THE SALE AT HELLO
AND DOUBLE YOUR BUSINESS!**

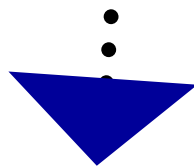
You know your product and/or service inside out. Now understand your customers and what language they speak! Whether you are a veteran or green-horn salesperson, this program packs a punch and helps you double your sales by learning how to adapt your message to your customer's specific personality style.

One size does not fit all in sales, and you can take your career to the next level with this powerful program. Get ready to improve your sales-close ratio and build better customer relations by rewiring your sales technique.

"Selling is all about relationships and meeting needs. No one wants to be treated like a carbon copy of someone else."

Lorraine Bossé-Smith

THREE TAKE AWAY BENEFITS



Participants will:

- Discover their unique selling style and keys to quickly identifying their customer whether in person, over the phone, or via Email.
- Close deals faster by effectively communication with their customers in a manner that works for them.
- Build bridges, customer loyalty, and double business.



3120 West Carefree Highway
Suite #1-617
Phoenix, AZ 85086

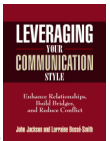
(623) 582-1578
www.lorrainebosse-smith.com



AUTHOR OF

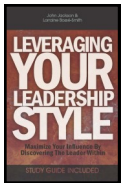
Leveraging Your Communication Style

Open the doorway to better communication with this informative book on the different communication styles. Learn how to avoid conflict, build stronger relationships and create better teams.



Leveraging Your Leadership Style

Discover your unique leadership style and how to motivate and inspire others based upon their unique leadership style. Includes a study guide!



Check out more of Lorraine's books and fitness DVD's at:

www.lorrainebosse-smith.com

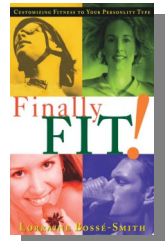
Fit Over 50

Make your next chapter of life your BEST by understanding the aging process and how you can maximize control over 70%! In order to have a healthy tomorrow, start by getting fit today with this encouraging and helpful book.



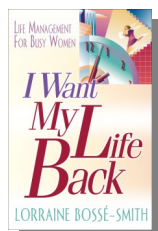
Finally FIT!

This is not a one-size fits all approach to fitness. Readers will discover their unique FIT (fitness individuality trait) and develop a customized program specifically for them. Set up for success, for the first time, readers will become Finally FIT!



I Want My Life Back!

Achieve balance in a fast-paced world; Reduce your overall stress levels; Put enjoyment back in your life and enjoy greater physical, mental, spiritual well-being.





Follow Lorraine:

www.linkedin.com/pub/lorraine-bosse-smith/

<http://www.youtube.com/user/TheTotalYou1>

<https://www.facebook.com/pages/Lorraine-Bossé-Smith>

@Lorrainebosse
#FITLeader

Lorraine has spoken to small and large groups alike. Some of her satisfied clients include:

- Camp Pendleton Marine Base—CA
- McCrometer, Inc.—CA
- Alliance Med—AZ
- Telgian Corp—AZ
- OK Music Teacher's Assoc. Conference
- Discover Financial Services—AZ
- Hach Company—CO
- ATD CA & CO
- Women in Financial Services Conference—IL
- Meeting Professionals International—NC
- SHRM AZ, CA, CO, TX

To join this list, please call Lorraine today! Ask how you can obtain a discount on her speaking fees.

Books available at bulk discount for resale.

ADDITIONAL INFO

- Author of Eight Published Books
- Certified Professional Behavioral Analyst
- Certified Professional Motivators Analyst
- Professional Member of the National Speaker's Association
- AFAA Certified Fitness Professional
- Certified Advanced Personal Trainer
- Graduate of Coaching Inc.
- AS Degree & BS Degree

A few of Lorraine's references:

- Dr. John Jackson—
President of William Jessup University:
jjackson@jessup.edu or
(916) 577-2200
- Mr. Dan Kuntz—Clear Channel Communications:
DanKuntz@clearchannel.com or (970) 461-2609
- Ms. Cassie Papandrea—
Women in Financial & Insurance Services (WIFS):
office@wifsnational.org or
1-866-264-9437

Lorraine Bossé-Smith